

Framework

- How to change ?
- Examples
- JI-type projects

Socio-economic aspects of change

- Diminishing of transaction costs
- Development of institutional arrangements

Institutional arrangements

- Fuel and product standards
- Contracting practices
- Transparent price statistics
- Lobby organizations

Reduction of uncertainties

- Environmental impact
- Fuel prices and availability
- Logistic and technology systems

Carbon sink context

- Standards in terms of how to measure and monitor
- Development of framework for contracting and trading
- Lobby organizations
- Search for transparent statistics

70 JI-type projects during 93-2000 in East Europe

- Boiler conversion projects (fossil to bio)
- Distribution projects (upgrading of existing district heating systems)
- Energy efficiency projects (mainly buildings)

Socio-economic aspects so far

- Decreased emissions (SO₂ NOX, Soot)
- Security of supply
- Domestic market development
- Knowledge and attitudes towards climate change activities
- Environmental concern energy policy
- Cooperation Sweden host country

	Laholm	Växjö	Ängelholm	Hjärnarp
Main Strategy	<i>Pragmatic</i>	<i>Plan/ Perspective</i>	<i>Plan</i>	<i>Perspective/ pragmatic</i>
Problem understanding	Environmental	1. Security of supply 2. Municipality development project	Security of supply	Outside the center
Features	Search process Flexibility Networking	1. Investments 2. Identity	Investments	Search process Different perspectives
Mobilization	Networking Inspiration	1. Calculations 2. Own resources 3. Shared values	Calculations Own resources	Co-operation by "platforms"
Communication	Formal plans Pilot projects	Symbols Visions	Formal plans	Different perspectives creating a "common ground"

	Change through networking	Change through shared values	Change through management	Change through local participation
Problem understanding	Search to learn process Several problems and solutions	Identify a common ground Identify key actors	Internal policy Political legitimacy Formal process	How to involve citizens Search for knowledge resources and key people
Mobilization	Activate different actors Networking Facilitate the process	Activate actors with the “right” values Create the circumstances	Calculations Own resources	Co-operation by ”platforms”
Communication	Demonstration Pilot projects	Symbols Visions	Formal plans Calculations Policy documents	The process Documents Meetings
